# Knowledge Management



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## Agenda

- Definitions
- The issues and opportunities
- Services and value
- Why knowledge management is so important
- Utilizing and exploiting knowledge management



### Knowledge management

"Attitude is a little thing that makes a big difference"

Winston Churchill

"Knowledge is of two kinds. We know a subject ourselves, or we know where we can find information upon it"

Samuel Johnson





### Knowledge – the definition

#### **Definitions:**

- 1. Information and skills acquired through experience or education; the theoretical or practical understanding of a subject.
- 2. What is known in a particular field or in total; facts and information.





## Knowledge management

#### **Knowledge management (KM):**

comprises a range of strategies and practices used in an organization to identify, create, represent, distribute, and enable adoption of insights and experiences. Such insights and experiences comprise knowledge, either embodied in individuals or embedded in organizations as processes or practices.





### Knowledge management

#### **Purpose:**

to share perspectives, ideas, experiences and information; to ensure that these are available in the right place at the right time to enable informed decisions; and to improve efficiency by reducing the time to rediscover knowledge.





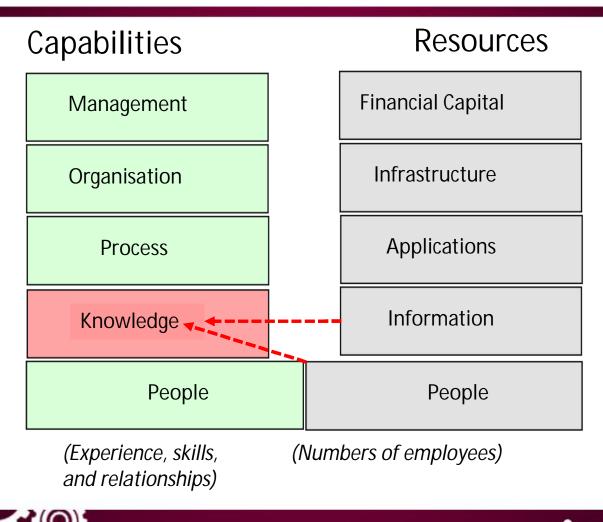
#### Definition of service

A 'service' is a means of delivering <u>value</u> to customers by facilitating <u>outcomes</u> customers want to achieve without the ownership of specific <u>costs and risks</u>



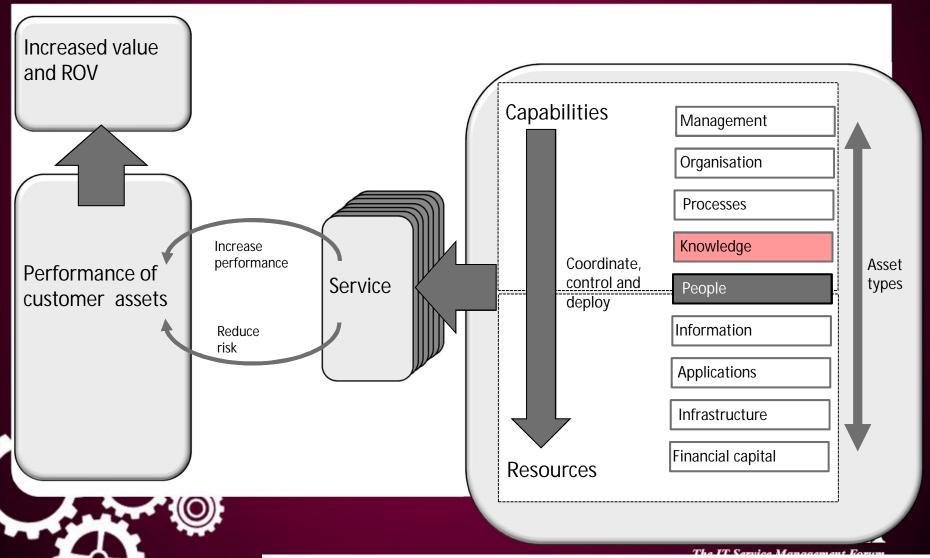


### Service assets





### Service value



#### What are the benefits?

Enable people to work faster, smarter and more efficiently:

- Greater productivity through rapid access to relevant information, knowledge and learning
- Savings gained through shared knowledge and best practice
- More informed and effective decision making
- Rapid access to experts and expertise
- Innovate solutions by linking professionals together





## Why?

- Huge savings from not reinventing the wheel
- Everybody can learn from other people's experience
- Example:
  - A global oil company built well engineering and drilling knowledge into a learning cycle which resulted in a 10% decrease in drilling costs, equating to millions of dollars of savings over the course of the programme





### How?

Learning from other professionals	Forums for sharing improvements
✓ Coaching  ✓ Mentoring  ✓ Expertise / knowledge  database	✓ Communities  of practices  ✓ Enable social  computing  ✓ Linking knowledge to  business processes
Training in new skills /approaches	Documenting best practice
✓ Accreditation & Certification schemes  ✓ Training and development	✓ Centres of expertise  ✓ Best practice libraries
Note: Adapted from Nonaka and Takeuchi's Knowledge Creating Company	

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### Issues and challenges

- Lack of preparation and planning
- Lack of a clear set of requirements
- Tools and technology
- Lack of expertise, experience and knowledge
- Culture and environment
- Access to information and knowledge
- Culture and ......



### Issues and challenges - culture

UK



Scandinavia
Janteloven (The law of Jante):

Don't think you're anything special.

Don't think you're as good as us.

Don't think you're smarter than us.

Don't convince yourself that you're better than us.

Don't think you know more than us.

Don't think you are more important than us.

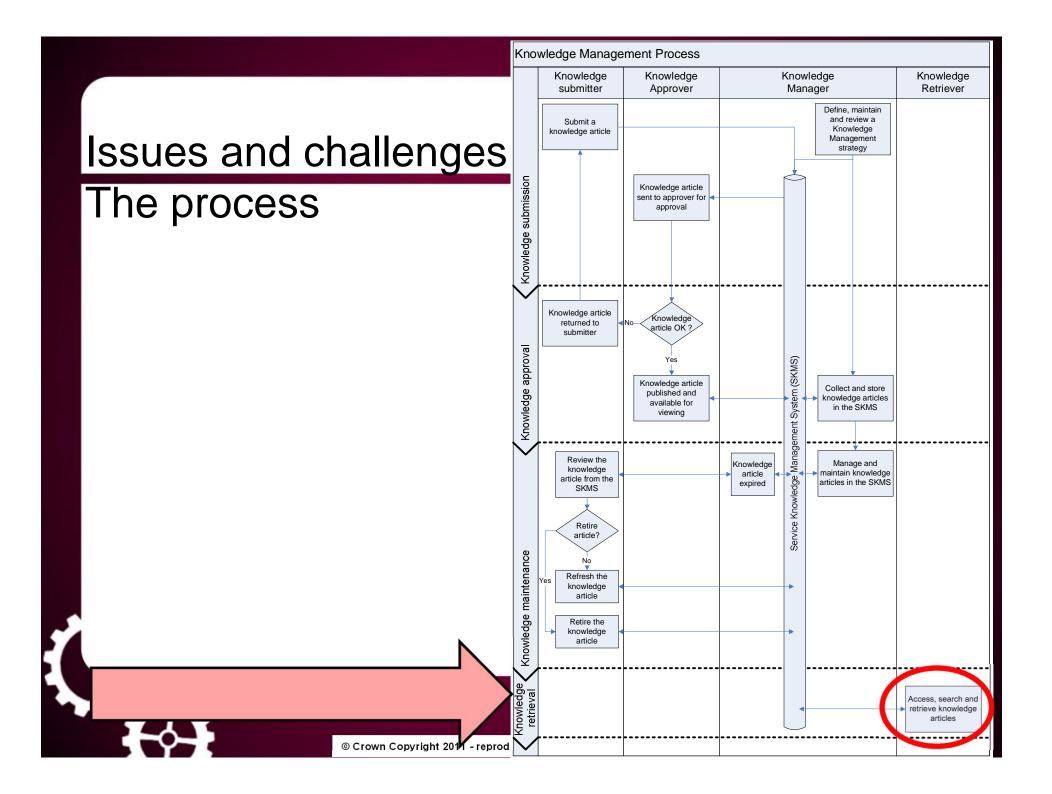
Don't think you are good at anything.

Don't laugh at us.

Don't think anyone cares about you.

Don't think you can teach us anything.





### Embed knowledge sharing

- Embedding into the organisation and in all processes:
  - Review, feedback and improvement
  - Lessons learnt database
  - Expertise searching
  - Behavioural training and codes of practice
  - Cross domain communities
  - Culture: establish a learning environment, with continual improvement, based on skills and competences



### Personal capabilities to deliver

#### **Depends upon their:**

- Skill
- Experience and expertise
- Knowledge
- Attitude

#### Plus:

- Accessible information
- Empowerment and accountability



#### Personal attributes - needs

- Leaders and achievers
- Managers and decision makers
- Good listeners and communicators
- Problem solvers
- Technology focussed
- Customer and service oriented
- Business focussed



#### The four R's

#### Need to get:

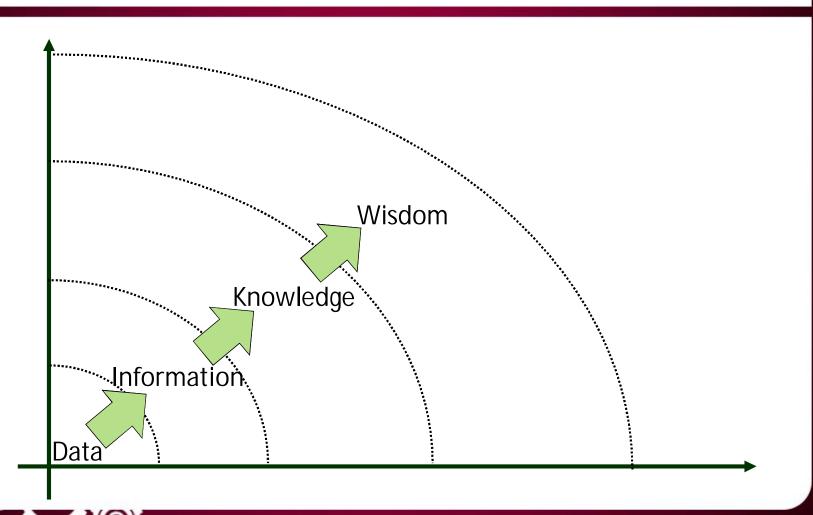
- the RIGHT information and knowledge
- in the RIGHT place
- in the RIGHT format
- at the RIGHT time

Ensuring that each person has the right knowledge they need, where and when they need it

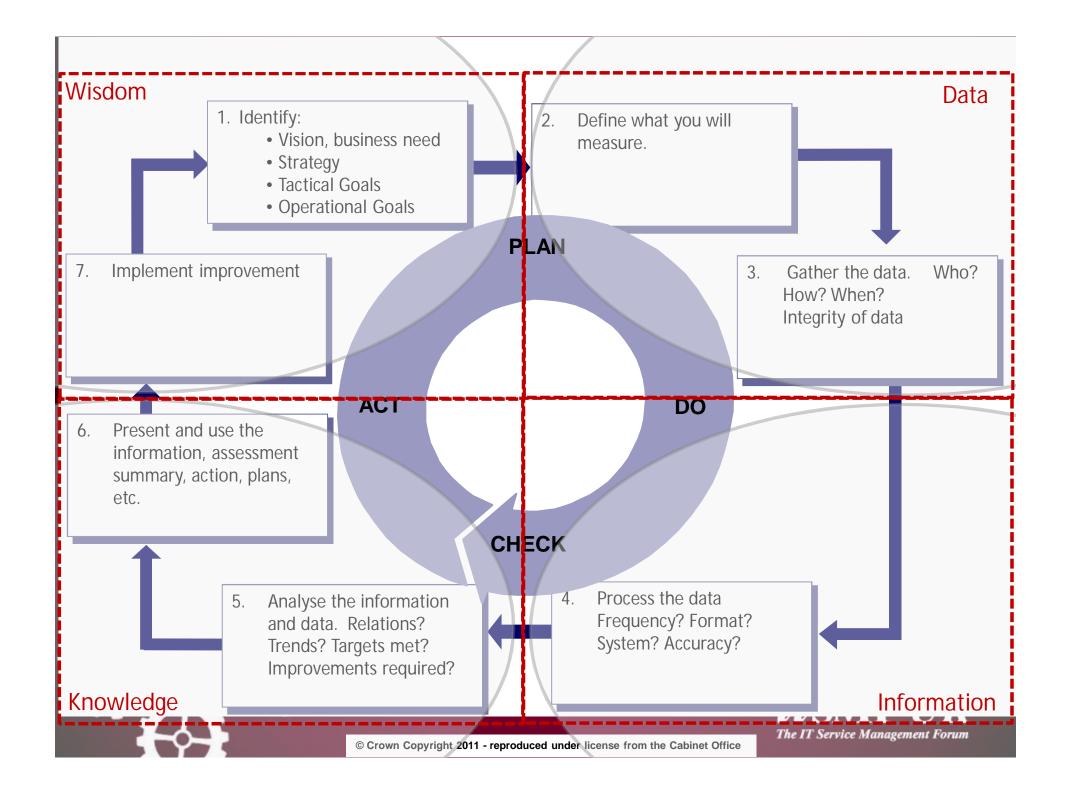




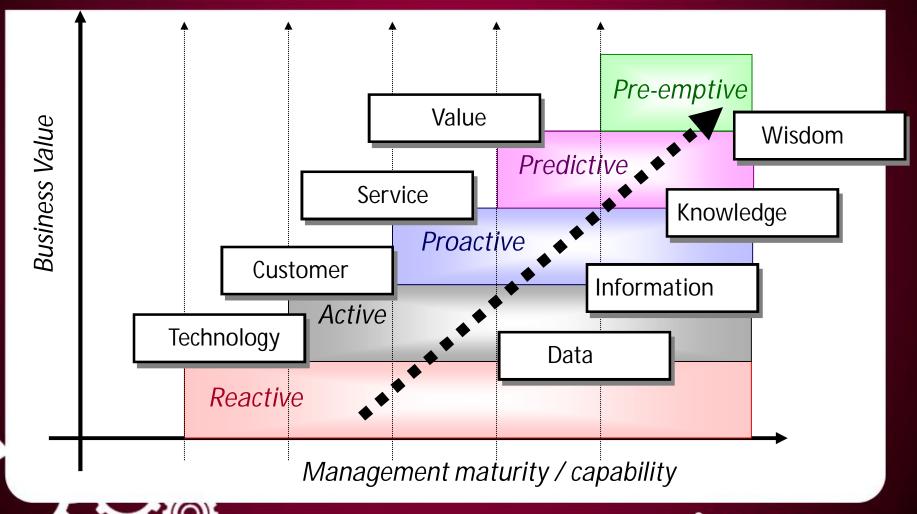
### The flow from data to wisdom





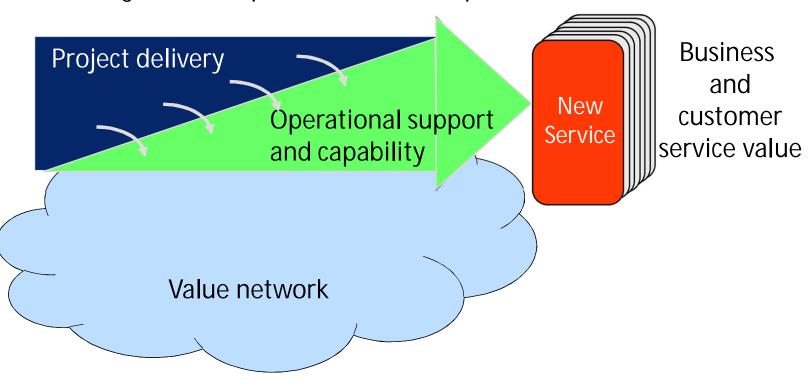


## Building, capability and knowledge



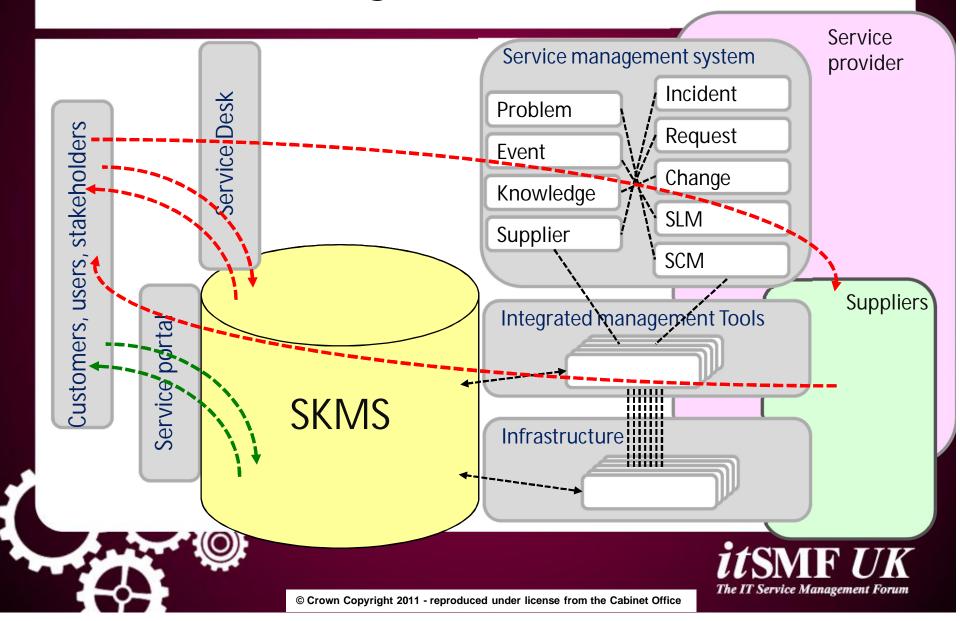
### Building knowledge and capability

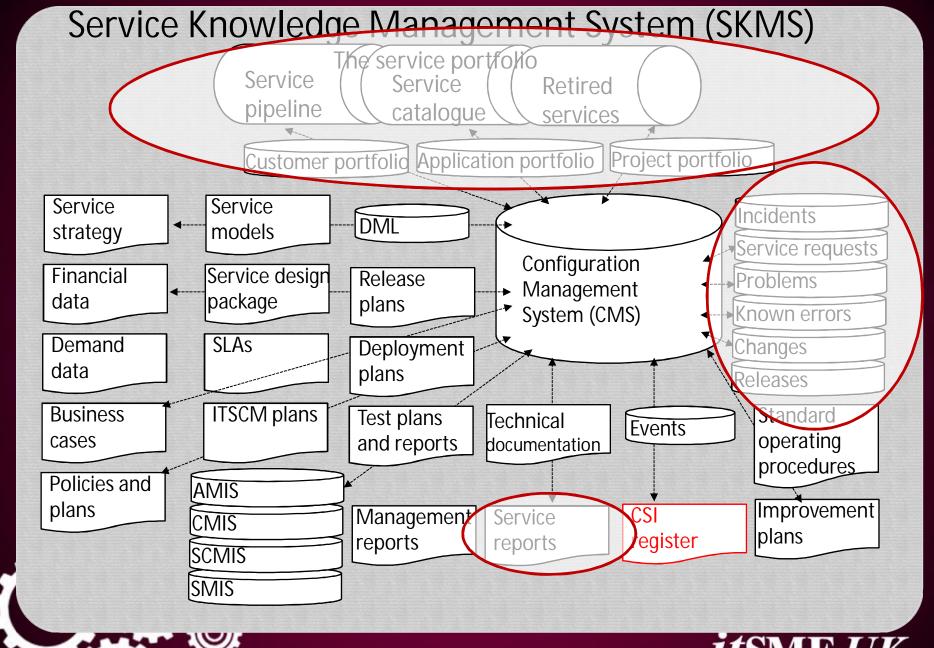
Knowledge transfer, part of service acceptance





## Service management Information







### Other techniques

- Continual improvement linked to continual learning and development
- Establish communities for information and knowledge exchange (super user, service, business process, business unit, project managers, support teams, etc. .....)
- Use social media Facebook, Twitter, etc. ....
- Coaching and mentoring schemes
- Use of the Internet 'crowd sourcing' or 'cloud sourcing'



### Establishing knowledge management

- Identify and document the need (Who needs it and what will they use it for?)
- Identify the key activities / processes that will use it and the information and formats needed
- Establish a learning and knowledge sharing culture
- Agree the SKMS, make it active and manage the knowledge



### Knowledge Management

"Every time we do something again we should do it better than the last time"

"The key to reaping a big return is to leverage knowledge by replicating it throughout the company"

John Browne (CEO)





## Summary knowledge management

- Establish a continual learning and knowledge sharing culture and environment
- Implement a simple user interface
- Make the information and knowledge as accessible as possible

"Every time someone learns something of value within an organization, everyone should have the ability to learn it too"



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